may 2023

News to support your buying decisions, all in one place, all at one time, every time.



G02: Exterior Maintenance, Equipment & Repair

B14: Athletics—Gym & Field

shaping the OUTSIDE world

the earth thaws. leaves bud. birds sing. it's time to break ground.

need to lease a backhoe?

parts for your excavator?

maybe the truck fleet could use a tuneup?

whatever your project...

...MHEC contracts have you covered!

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EXPO Registration is OPEN!		

save M SRE!





Performance Resource Partners

products and services this month





see page 16 for details



Scott Loomis



Strategic Sourcing Manager, MCPPO in process sloomis@mhec.net • 413-992-2511

The MHEC contract for Exterior Maintenance, Equipment, Repair, Supplies and Service (G02) includes suppliers who sell and service large machinery from companies such as Stahl, John Deere, Caterpillar, Hitachi, Honeywell, 3M, Rubbermaid, and Paladin, to name a few.

The suppliers on this contract all have long track records for success serving our members not just by offering leading brands, but by providing expert consultation and support.

The contract is much more than backhoes and tractors. **The Durkin Company** is family owned and based in Billerica, Massachusetts. Along with a full-service machine repair department, they offer a wide array of janitorial and safety supplies, along with products that serve industrial, technological, and office staff. **Casey EMI**, based in Foxboro, MA, also offers a wide range of cleaning and healthcare supplies. Their consultants have been on staff an average of 18+ years and are a wellspring of knowledge.

For those organizations situated on a campus, or with extensive grounds, golf carts are an ideal way to travel. We have several suppliers on contract who provide a range of options, but only one that specializes in them exclusively. **Edgewood Golf Carts** specializes in sales and rentals. Owner Mike and partner Joe are on-call to help.

As we strive to provide more options for all states across New England, **NITCO** has been a strong partner offering a range of options and a strong sales staff (370+) to support our members.

Taplin Yard, Pump and Power Equipment, Bare Ground Systems, Edgewood Golf Carts, and Cain's Mechanical have all been certified by the Massachusetts Supplier Diversity Office (SDO) as small businesses.



product & services

community sweeping and street cleaning compact construction equipment compact track loaders exterior maintenance equipment, installation, service, parts, accessories, supplies field markers/chalk golf and large irrigation golf cart accessories, parts, sales, service, and repairs golf carts lease, rental, used golf carts, golf utility and carryall graffiti removal heavy equipment-commercial/ construction landscaping lawn pest management oem parts parking lot/garage repair and service road construction road repair

road maintenance equipment services snow melt/road salt snow plows, snow plowing, attachments/service sweeping sweeping construction sweeping equipment lease and used

G02 suppliers serving your state

G02 Suppliers	СТ	ME	MA	NH	RI	VT
Bare Ground Systems	√	√	√	V	√	√
Cain's Mechanical	√	√	√	√	√	√
Casey EMI	\checkmark		\checkmark		\checkmark	
Edgewood Golf Carts	√		√			
NITCO	\checkmark	٧	\checkmark	\checkmark	√	\checkmark
Southworth - Milton dba/Milton Cat		٧	٧	۸	٧	√
Taplin Yard, Pump and Power Equipment	√		√		√	
The Durkin Company	√	√	\checkmark	٧	√	√
United Construction & Forestry		√	V	V	V	V



More about this contract can be found on the <u>G02 contract land-</u> ing page. The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the **i-buy marketplace**[™], links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.

facilities & operations





Luke Hoefler

Strategic Sourcing Manager, MCPPO in process Ihoefler@mhec.net • 413-992-2575

When it's time to take the game outside, the MHEC contract for **Athletics: Gym, Parks, & Recreation (B14)** provides members with everything needed to score big!

For pre-atheletes, many schools have turned to **M.E. O'Brien & Sons** and **Premiere Park and Play** for their playground needs. Along with innovative playstructures, shelter systems, and obstical courses, each supplier also offers options for splash pads and spray parks. M.E. O'Brien installs eye-catching outdoor musical instruments (see page 12) from **Freenotes Harmony Park** that provide an accessible, interactive way to play, promoting sensory and motor skill development.

Kompan Playgrounds provides an array of outdoor equipment centered on adult fitness and providing serious workouts.

BSN Sports offers uniform apparel for all sports, and **Scoreboard Enterprises** installs all sizes of digital scoreboards, both for indoor gyms and outdoor fields. They provide a wide array of looks and options, and they also provide repair services for existing systems.

For those looking for indoor fitness equipment, **Gronk Fitness** offers weights, treadmills, rowing machines, and strength machines. **Precor Inc**. also offers a range of trainers and stairclimbers, but they also carry the popular interactive bike or treadmill, **Peloton**. With a selection of video training programs and courses, these products are designed to keep people active and focused, whatever the weather or season.



More about this contract can be found on the <u>B14 contract land-</u> ing page. The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the **i-buy marketplace**[™], links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.

Athletics & Recreation



product & services

athletic technology, software athletic technology, supplies & services athletic fitness equipment services athletic & sports apparel athletic fitness equipment - cardio athletic fitness equipment - strength & weight athletic fitness equipment - other athletic flooring & turf athletic flooring & turf athletic protective & safety equipment athletic sports medicine equipment & supplies athletic sporting goods, equipment, gear playground & parks services playground & parks, equipment & supplies adventure course equipment & supplies accessible & inclusive gym accessible & inclusive park & play outdoorsman sporting equipment, gear physical education equipment & supplies preventative maintenance & repair emergency services financing lease installation athletic, gym, park, sport - custom services - miscellaneous supplies - miscellaneous entire catalog

B14 suppliers serving your state

B14 Suppliers	СТ	ME	MA	NH	RI	VT
BSN Sports and US Games	1	V	√	\checkmark	\checkmark	1
Fitness Ventures Int.	√	√	√	\checkmark	V	√
Gronk Fitness	√	V	V	\checkmark	\checkmark	√
Gym Source USA, LLC	√	√	√	\checkmark	V	√
Kompan Playgrounds	√	\checkmark	\checkmark	\checkmark	\checkmark	√
Life Fitness, LLC	√	√	√	\checkmark	V	√
M E OBrien and Sons, Inc.	√	\checkmark	\checkmark	\checkmark	\checkmark	√
Medco Supply Co.	√	V	V	\checkmark	V	√
New England Recreation Group, Inc.	√	V	V	√	\checkmark	√
Precor Inc., a Peloton Company	٧	V	V	√	V	V
Premier Park & Play, LLC	V	V	\checkmark	\checkmark	V	√
School Furnishings	V	√	√	V	V	√
School Health Corporation	V	V	V	V	V	√
Scoreboard Enterprises	V	√	√	V	V	
Stadium System, Inc.	V	V	V	\checkmark	V	√
Sunbelt Rentals, Inc.	√	V	V	\checkmark		√
Three T Enterprises			\checkmark		V	

1st Monday Poll – Continue or No?

Please Participate!

June 5th will mark an entire year of publishing our **1st Monday monthly member digest**. The goal when we started was to provide members with content that could help with making purchasing decisions. We are polling our members to see if we met that goal and should continue to publish—or reinvest the time and efforts somewhere else.

We want to find out if you:

- find 1st Monday valuable?
- read 1st Monday and how often?
- would like to continue receiving
 1st Monday?
- think there are areas that you think need improved ?

Please participate by clicking on the below link. It will take you less than sixty seconds!

1st Monday Poll







MHEC's annual Golf Tournament is scheduled for Friday, June 2.

Played on the lush grounds of the Blackstone National Golf Club in Sutton, MA, this is a great opportunity for members and suppliers to network. For each team, we pair two suppliers and two MHEC members; they play the 18-hole course together in a friendly competition with other teams. A selection of holes are sponsored and will have greeters on hand to cheer you along. Breakfast and lunch are included. Positions are filling up; register soon!

Click HERE to register.



Fast Threat Response

Unfortunately, we're all aware of the mayhem, horror, and harm an active shooter can bring to a public space. As crucial as preparation and training are, speed and accuracy in the response are the most important factors during an active shooter situation. On average, it takes 5 minutes between a gunshot being heard

and anyone calling 911. In the instant that chaos erupts, even the most calm, collected, well-prepared person can be immobilized with fear.

On MHEC's **Technology Contract (F05)**, **VoDaVi Technologies** offers **AmberBox Gunshot Detection**, a solution for this very problem; instead of minutes, it takes seconds for authorities to be notified after a gunshot is heard.

Working in combination with Aruba networking and security solutions, AmberBox Gunshot Detection provides three essential features that can make all the difference. First, an automated response identifies the location of the shot immediately while notifying authorities within 3.6 seconds. Next, all key security personnel are automatically linked into a conference call with local police where all parties can view real-time operational intelligence.

Finally, AmberBox Gunshot Detection integrates with any security system vendor to facilitate an immediate response with pre-programmed security features.

Avoid the chaos that only makes a bad situation worse. With AmberBox Gunshot Detection from **VoDaVi Technologies**, you can save precious minutes and respond with the precise information you'll need to contain the threat and mitigate the harm.





Follow MHEC on Facebook and LinkedIn for the latest news, videos and updates! (On LinkedIn, you'll find us under our full name: "Massachusetts Higher Education Consortium")

shaping the outside world

As the ground thaws and hybernation ends, across New England our attention turns to improving and shaping our outside world. Whether it's planting hedges, or posting signage, we all seek to make our environment friendlier and more accessible—both for ourselves and our guests.

It doesn't matter if you are just looking for some fun outdoor furniture for your kindergarten, or you need to lease a backhoe, MHEC contracts have you covered.

Our Furnishings & Accessories contract (C07) has a wide assortment of innovative outdoor furniture, including the odd, but endearing offerings from Tenjam (that can be seen on our spotlight feature on page 12) that will entice any toddler. If you're looking for something more adventuresome, suppliers like M.E. O'Brien and Premier Park & Play on our Athletics: Gym, Parks, and Recreation contract (B14) can help. For projects that require heavy machinery, like those pictured above, our members might consider one of the suppliers on our **Financing & Leasing Contract (F19)**. In addition to helping you get your project underway more quickly, these experts can help you prepare for pending budget cliffs, develop a sustainable plan for 1:1 ecology programs, and create a predictable budget—among other services.

For maintenance, repairs, and operations (MRO) services for your existing outdoor infrustructure, we offer our **Facilities contract (G19)**. It's also supported by our **Exterior Maintenance contract (G02)**, and **Motors, Pumps, Compressors, Controls, and HVAC (G03)**

Sometimes, a well-placed sign is the only enhancement that's required. For simple wayfinding signs, or snazzy digital marquees and vehicle wraps, there's something for everyone on our **Signage Contract (G24)**.

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shaping the outside world continued...

B14 Athletics: Gym, Parks and Recreation

Aktiv Solutions BSN Sports and US Games Gronk Fitness Grogan Marciano Sporting Goods Gym Source USA Kompan Playgrounds Life Fitness M E OBrien and Sons Medco Supply New England Recreation Group Precor, a subsidiary of Peloton Interactive Premier Park & Play School Furnishinas School Health Scoreboard Enterprises Stadium System Sunbelt Rentals

C07 Furnishings & Accessories

9to5 Seating A2S Academia Furniture Agati AIS Allied Plastics Allseatina **BioFit Engineered Products** Blockhouse Borgo Contract Seating Brodart Claridge Products and Equipment Clear Design COE Distributing Colecraft Commercial Furnishings Collins Columbia Manufacturing Commercial Furniture Group Conklin Office Furniture Creative Office Resources Custom Educational Furnishings Dar-Ran Furniture Industries Datum Filing Systems Dauphin North America DCI

Donnegan Systems Farth Safe Ecologic Furniture Egan Visual Elkay Interior Systems, (EIS) Emeco **Energy Products Distribution ERG** International ESI Ergonomic Solutions Exemplis Fleetwood Group Foliot Furniture Fomcore Formaspace Furniture Lab Global Industries **GMi** Companies Gordon International Grand Rapids Chair Great Openings Green Furniture Concept Gressco Hale Manufacturing Haskell Education Haworth Herman Miller Hi5 Furniture Hightower **HLF** Furniture Humanscale Corporation Indiana Furniture Industries Integra Interior Design Solutions Invible Office Furniture Jasper Group John Savoy and Son Jonti-Craft Keilhauer **KFI** Furniture Kimball Office Krueger International IIAT LOFTwall Longo Associates Mamava Mediatechnologies Metal Arc Milder furniture Mitchell Furniture Systems MityLite Tables

Moduform Monitor Equipment MooreCo National Office Furniture National Public Seating Neudorfer Neutral Posture Nevins New England Woodcraft Nightingale Allsteel Alumni Classroom Furniture AmTab Manufacturina Arnold Contract Aurora Storage Products Krug Lakeshore Learning Materials Leeder Furniture Leland International Lexinaton Group NorvaNivel USA Nova Solutions OFGO **OFS** Brands Palmer Hamilton Palmieri Furniture Platinum Visual Systems ProQuip **PSI New England** PS Furniture R T London Red Thread Right Height Manufacturing Robert H Lord Sauder Manufacturina Scholar Craft Products School Furnishings School Outfitters Segis USA Shifler Equipment Sales ShuttleSystem Smith System Source International Spec Furniture Staples Business Advantage Steelcase STYLEX Supple SurfaceWorks Swiftspace Tayco Panelink

shaping the outside world

Teknion Teniam The HON Company Gopher Sport and Moving Minds This End Up Furniture TMC Furniture Transformations Furniture Trendway Trinity Furniture Tucker Library Interiors Union Office Interiors Nook Versteel VIA Virco VS America W B Mason WB Manufacturina Wenger Wieland Designs Workplace Resource WorkRite Ergonomics

F19 Financing & Leasing

Baystone Government Finance First American Commercial Bancorp Hewlett Packard Financial Services Insight Investments Ontario Investments

G02 Exterior Maintenance, Equipment, Repair

Bare Ground Systems Cain's Mechanical Casey EMI The Durkin Company Edgewood Golf Carts NITCO Southworth - Milton Taplin Yard Pump & Power Equipment United Construction & Forestry (Schmidt Equipment)

G03 Motors, Pumps, Compressors, Controls, HVAC & Services

Air Energy Group Automatic Temperature Controls Brierly Lombard and Company CAPP **ENE** Systems F. W. Webb Guardian Energy Management Solutions Hat Creek Outfit Industrial Pump Sales and Service Johnson Controls Johnstone Supply of Waltham Noble Supply & Logistics **REM Industrial Solutions** S G Torrice TORRCO Tunstall

G19 Facilities: Maintenance, Repair & Operations (MRO)

Airex Filter Aramsco dba Casey EMI **Best Plumbing Specialties** Betts Plumbing & Heating Supply Carr Hardware and Supply Craftmaster Hardware Duamore and Duncan Group F. W. Webb Fastenal Filter Sales & Service Frank P McCartin Hampden Zimmerman Electric Hat Creek Outfit Home Depot Infrastructure J Sallese and Sons **Lighting Services** Mainstream MSC Industrial Supply Needham Electric Supply Oak Security Group Plumbmaster Power and Process **PSI New England Rexel USA** Rockys Ace Hardware

SherwinWilliams ThermaXX TORRCO Wallpaper City Weld Power

G24 Signage & Related Services

Amherst Copy & Valley Signworks **APCO** Graphics **CDW** Government **DGI** Communications FedEx Office and Print Services Future Tech Enterprise Go Graphix Lane Printing & Advertising Mass Correctional Industries Metro Sign and Awning Scoreboard Enterprises Sign Design Spotlight Graphics Sunshine Sign Takeform Architectural Graphics WS Sign Design







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"OUTSIDE WORLD" SOLUTIONS

n our contract portfolio, MHEC offers a wide range of options for helping your organization work outside.

Whether you're planning a new landscaping project, updating campus signage, or want to replace worn furniture, MHEC has a contract covering that need. Not finding what you're looking for? Our team of strategic sourcing managers stands by, ready to help. Listed in this Solutions section are a number of products and suppliers that 1st Monday editors thought deserved your attention.

(These spotlights do not constitute endorsements. As always, we encourage our readers to do their own research and ask questions of our suppliers. Visit the full contract landing pages online for full details on products and services offered by suppliers on contract.)

THE OUTDOOR CLASSROOM

The birds are singing, flowers blooming, and students are aching to go outside. If you're a biology teacher, you probably share that yearning, but at the end of the school year, you may be short on inspiration. That's where **Carolina Biological** comes in.

Based in North Carolina and represented on the MHEC contract for Life Science Research (D05), Carolina Biological offers a series of Biological Topic Guides on their website. This comprehensive 16-part series explores essential topics, provides free digital resources, and offers suggestions for handson lab kits that will engage any high school biology class.

You can visit the guides here:

knowledge.carolina.com/biology-topics/

Recent topics include Plants, Evolution, Body Systems, and Cellular Respiration, among many others. Each includes a clear introduction, multiple subsections to explore different facets of a subject, and a wide variety of pre-prepared kits for you and your students to work with. The kits are ranked by difficulty (beginning, intermediate, and advanced) and all come with everything you need to conduct experiments and understand the results. Also on each topic page are other supplies and test components to enhance the initial kits. These may include models, posters, actual biological materials (corn, seeds, flies), training videos, guide publications, and further free activities and resources.



Carolina Biological's kits come with everything a biology teacher needs to collect samples and conduct classroom experiments

For plant-based experiments, the kits include specially prepared seeds and soil samples



INNOVATIVE OUTDOOR FURNITURE

As the May weather taunts and teases us all, urging us to abandon our offices and meeting spaces for the outdoors, we sometimes deny ourselves that pleasure. We deceive ourselves, thinking it's not possible to work outdoors. Seating is uncomfortable, surfaces are uneven and unappealing. But this is not the case.

Between our **Furniture** contract (C07) and our **Athletics** contract (B14), MHEC has a range of suppliers with inviting options for outdoor furniture.

From **Segis**' sleek and modern tables and chairs to the round and otherworldly seats from **Tenjam**, there is no reason to settle for the mundane.

Though not strictly furniture, the outdoor musical instruments from **Freenotes Harmony Park** (and available from O'Brien and Sons on the B14 contract) are an accessible collaborative experience that provides an enriching sensory experience for people of all ages and abilities.



the Segis K4 table by Carlo Bartoli



Tenjam's moon chair comes in many colors





Freenotes Harmony park connects communities and cultures with handcrafted musical sculptures



mhec.net









a selection of seating from Gordon International

SIGNAGE SOLUTIONS

More than just presenting a name or indicating a direction, a good sign can add a sense of character and destination to a place. On the MHEC contract for **Signage (G24)**, we have a wide variety of suppliers serving New England. Each can take a client from napkin sketch to the grand unveiling. They can negotiate with contractors, do installations themselves, keep everything in code, and make sure your designs can weather the winter. Below are a selection of innovative examples from three suppliers' portfolios. Top is a project done by **MetroSign** for Northeastern University. The middle image shows way finding solution by **SunshineSign** for Salem, Massachusetts. On the bottom is a vehicle wrap done by **GoGraphix** for the Clark Museum in Williamsburg and Mass MoCA in North Adams.



save M SRE!

may's featured products!

WE MADE MOREHOUSE AND SUFFOLK UNIVERSITY RUN SMARTER.

JUST IMAGINE WHAT WE CAN DO YOU FOR YOU.

Performance Resource Partners has saved more than 90 colleges and universities up to 30% in operational costs with tailored, targeted solutions. STUDENT UNION

FREE HIGH-LEVE ORGANIZATION ASSESSM

Performance Resource Partners

10% OFF **DUAL SIT-STAND DESKS**

Get an additional 10% off your Double Sit-Stand Desk order! Mention promo code "DUALSITSTAND10" to your saleperson before time of sale.



MHEC Contract: MC12-Co7 Promotion Period: 5/1/2023 - 7/31/2023

SAVEM©RE! i-mop XL Plus Walk-Behind Floor Scrubber -

The maneuverability of a mop with the cleaning performance of a walk-behind floor scrubber. The i-mop XL Plus makes it possible to clean any surface with freedom of movement and great ease of use. No borders or boundaries. This machine isn't just designed for cleaning, it is designed for the cleaner.

Contact your Swish White River Account Manager to order today!

- * Maximize Runtime
- * Minimize Environmental Impact
- * Easy Operation & Maintenance

Contract #G17





¥ SUSTAINABLE

Contact your Swish White River Account Manager for a demo and special pricing.



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may's featured products!



Purchase top-selling Allsteel products with an additional discount of 1% to 14% off for a limited time.

Click here, or visit the C07 landing page to learn more!









Multiple Ways for Members to shop!

With **i-buy marketplace™**, MHEC members have an on line tool that can serve as a "one stop" shopping experience.

- search, point, click, fill your cart, and pay
- buy from multiple contracts, using the same shopping cart
- use credit card, P-card, or purchase order (PO)
- request multiple quotes
- simple, savvy, and diverse options

Webinar Training Schedule: Spring 2023

Each webinar is **free** and open to all members. The presenter will walk through how the software works, highlighting its different features. Afterwards, there is a Q&A discussion about how i-buy can be of value to our different members—K-12 Schools, Municipalities, Higher Education, and Libraries.

> Wednesday, May 3, 1:00 pm

Wednesday,

Keep an eye out for emails for registration instructions.

May 17, 1:00 pm Wednesday,

Wednesday, May 31, 1:00 pm

Wednesday, June 14, 1:00 pm

Wednesday, June 28, 1:00 pm





4 ways to connect to i-buy marketplace™

i-buy marketplace[™] is ideal for smaller organizations that might not have a dedicated enterprise resource planning (ERP) system already. For those that do, we have other options to connect to our portfolio of contracts:

1. directly through MHEC

use the powerful features of **i-buy marketplace™** via a link on our website

2. managed team experience

utilizing the built-in admin features of **i-buy marketplace™**, organizations can assign roles to users and work collaboratively

3. standard ERP

i-buy marketplace™ can be easily connected to many popular systems used for procurement including: Tyler Munis, Tyler iVisions, Frontline Teams, Workday Skyward, and others.

4. add stores directly to your ERP

place any of the i-buy stores directly on your ERP - use MHEC contracts in an interface you're already familiar with - option works best with systems such as: Coupa, ESM, Jaggaer, UniMarket, and Oracle.



MAY CONTRACT ADDENDUM

B14 - Athletics: Gym & Field - Cardio & Strength, Games, Equipment

• Effective May 14, 2023, Life Fitness has updated their pricing.

D26 -Biological Safety Cabinets, Cleaning, Certification, Maintenance, Repair & Installation

• This contract has been extended until June 30, 2026. Mar Cor Purification is no longer on contract.

D32 - Health and Safety Equipment Supplies and Services

• Effective May 1, 2023 Laerdal has updated their pricing.

F14 - Network Infrastructure & Management Services

• Effective April 1, 2023, Century Link (Lumen) now has Lumen Network Storage for Public Sector on contract. Please see contract price list for rates.

G03 - HVAC, Motors, Pumps, Compressors, and Controls & Services

• Effective July 1, 2023, Air Energy Group, LLC has updated their pricing.

G11- Flooring: Coverings and Related Supplies and Services

• As of April 21, 2023, Mannington Commercial added Karma Contract Flooring as an authorized dealer to provide product and installation on MHEC G11.

- As of March 22, 2023, J&J Flooring Group added Contract Installations, Inc. as an authorized dealer to provide product and installation on MHEC G11.
- As of March 23, 2023, Mannington Commercial added John Boyle Decorating Centers Inc. as an authorized dealer to provide product and installation on MHEC G11.
- Effective March 29, 2023, Matter Surfaces has updated their catalog, adding the following brands: BOLON and PURLINE. Matter's 25% MHEC discount remains applicable across their entire catalog.

G17- Custodial Cleaning Equipment and Supplies

• Effective May 1, 2023 Allston Supply Inc. has updated their pricing on the Triple S, Buckeye, and Genesan brands.

G32 - Emergency Response and Disaster Restoration Services

• Effective April 7, 2023 Belfor Alerts has been added to Belfor USA Group, Inc.'s con-tract.

SO4 - Staffing and Executive Search

• Effective May 1, 2023 Express Pros has been removed from contract.

EXPO-2023: Autumn in New England

X

September 21, 2023 • DCU Center • Worcester, MA • Free to Members! • Click HERE to Register

REGISTER TODAY AND QUALIFY FOR THE EARLY REGISTRANT RAFFLE

C07 G19 D32 C07 F11 G19 L51 F19 E05 G11 C07 F15 C07 B14 G11 G11 C07 L53 F05 C07

MHEC's annual Expo offers our members a front row seat to demonstrations, exhibitions, and opportunities to talk directly to our contracted suppliers and other members. Last year was a tremendous success and already supplier registrations are strong. **See the below list of suppliers and their contracts already planning to be there**.

4imprint	F
AIS	C
Anixter	E
B2Q Associates	Gź
BCM Controls Corporation	E
BELFOR Property Restoration	G
Betts Plumbing & Heating Supply	G
Bourdon's Institutional Sales	C
CAVT Solutions	В
CBTS	F(
CCS Presentation Systems	B
Conklin Office Furniture	C
Connection Public Sector Solutions	F2
Custom Chemical	G
Dugmore & Duncan	G
ENE Systems, Inc.	E
Enterprise Holdings	L(
Epson America F05	i, F(
Filter Sales & Service, Inc. G17,	G
F.W. Webb Company	G

11	Great Openings
:07	Hampden/Zimmerman Electric
05	Henry Schein
;29	Hertz Furniture
05	Imprint Express
32	Infrastructure
;14	Ingram
:05	Insight Financial Services
311	Integrated Security Incorporate
05	J & J Flooring
311	KI
:07	Lakeshore Learning Materials
22	Lexington Group
;17	M.E. O'BRIEN AND SONS
;19	Mannington Commercial
05	Matter Surfaces
.02	mediatechnologies
07	Mitinet Library Services
;19	Newcom Wireless Services
;19	Nook Pod

Member registration for this event is **now open**, and soon we will be announcing a drawing for early bird registrants. It will be related to this year's theme, celebrating **Autumn in New England!**

* T W VER	1
Norel Service Company	E05
Oak Security Group	E05
OFGO STUDIO	C07
Patcraft	G11
Philadelphia Comm. Flooring	G11
Port Lighting Systems	B11, C04
Premier Park & Play	B14
Printer Pro Solutions Inc.	F07
Pro AV Systems	B11
PSI-NE Storage Products	G19
PS Furniture	C07
Red Thread	C07
Robert H. Lord Company	C07
Robert Half	S04
Savoy Contract Furniture	C07
School Health Corporation	D32
ServiceMaster Restore	G32
Shaw Contract	G11
Stay Visible	F11
STEELCASE	C07

	TRACE #	
)5	Sunshine Sign Company	G24
)5	Taplin Yard, Pump & Power Equipment	G02
)7	Tech Logic Corporation	L53
1	Technology Ed. Concepts	L54
1	The Durkin Company	G17
)4	The End Up Furniture	C07
4	The HON Company	C07
)7	The Ockers Company	B11
1	Tremco Roof & Build Maintenance	G29
9	Tucker Library Interiors	C07
)7	VoDaVi Technologies	F05
)7	VS America	C07
)7	WB Mtg.	C07
)4	Whalley Computer Associates	F22
)7	Wilkem Scientific	D25
2	Window Film Depot	C04
2	Winslow Technology Group	F05
1	Workrite Ergonomics	C07
1		
-		

